



**Minutes of the CSDA Board of Directors**  
**Thursday, September 6, 2018**

Milwaukee Marriott Downtown  
Milwaukee, WI

**CALL TO ORDER** - The meeting was called to order by President Jack Sondergard at 8:00 AM on Thursday, September 6, 2018. The Assistant to the CSDA Executive Director, Erin O'Brien, recorded the minutes.

**ROLL CALL** - The following Board members and Officers were present, or represented by proxy, providing a quorum for the meeting: Kevin Baron (Western Saw), Peter Bigwood (Brokk, Inc.), Scott Brown (ICS, Blount Inc.), Ty Conner (Austin Enterprise), Dan Dennison (Diamond Tools Technology), Mark DeSchepper (Echo GPR Services), Matthew Finnigan (National Concrete Cutting, Inc.), Bill Fisher (National Research Company), Jami Harmon (GSSI), Rick Glidewell (Hilti), Bennett Jones (Advanced Concrete Sawing), Jessica Ledger-Kalen (Royale Concrete), Greg Lipscomb (Diamond Products), Mike Orzechowski (DITEQ Corp.), Jack Sondergard (Central Concrete Cutting) and Tim Terrell (Husqvarna). Guests in attendance were: Arlene Beckman (Cutting Edger Services), Tim Beckman (Cutting Edge Services), Paula Bell (Vacuworx), Patti Conner (Austin Enterprise), Bruce Ferrell (PROSOCO), Dan Foley (Cobra Concrete Cutting), Donna Harris (Concrete Renovation), Randy Hayes (Vacuworx), Mike Long (Cobra Concrete Cutting), Larry Liddle (Diamond Products), Patrick O'Brien (CSDA), Lisa Ort-Sondergard (Central Concrete Cutting), Bruno Silla (GSSI), Kellie Vazquez (Holes Incorporated), Doug Walker (Concrete Cutting Consultants) and Kevin Warnecke (ICS, Blount).

**OPENING REMARKS** - Jack Sondergard welcomed everyone to the meeting and asked attendees to introduce themselves.

**APPROVAL OF MINUTES** - Motion was made and seconded to accept the minutes of the June 7, 2018 Board meeting as written. Motion was passed by unanimous vote.

**TREASURER'S REPORT** – Mike Orzechowski presented the Treasurer's Report for the period ending August 31, 2018. Motion was made and seconded to accept the report as presented. Motion was passed by unanimous vote.

**BUSINESS OF THE MEETING**

**EXECUTIVE DIRECTOR'S REPORT**

Patrick O'Brien presented the CSDA Executive Director's Report covering current membership status, new members, Next Generation, training, safety, standards and specifications, *Concrete Openings* magazine/website, exhibitions, related associations, annual conventions, public relations activities, promotional materials, CSDA website, social networks and future meetings. The CSDA Executive Director's Report is attached.

## **CERTIFICATION COMMITTEE**

Doug Walker presented the committee report. The committee decided that companies wishing to list additional offices under their certification can pay an additional branch location fee of \$150 per branch. This only applies to companies who are operating under the same financial statements and submitting one application that covers all branches.

The committee would like to feature a Certified Company in a future *Concrete Openings* article giving a testimony of a job they completed that was won or helped by their Certification.

Pinellas County in Florida is looking at implementing a license for cutting contractors to mirror Miami-Dade County's licensing requirements for concrete cutting. John Robinson with Accu-Cut in Tampa is assisting the county with their research and has submitted CSDA's Operator Certification and Company Certification programs for their review.

A Quality Assurance template was provided by Jim Dvoratchek and will be reviewed by the committee for publication to companies requesting assistance in completing that part of the application.

The Standards & Specifications Committee and Glenn Purdue have been asked by the committee to help develop a Best Practice on why a specifier should select a CSDA Certified Company to complete jobs.

## **CONVENTION COMMITTEE**

Erin O'Brien presented the committee report for Kevin Baron. Registration will open in mid-September for the 2019 Convention & Tech Fair in St. Petersburg, Florida. Attendees are encouraged to arrive early to watch the Firestone St. Petersburg Grand Prix race the weekend of March 8-10, ahead of the Convention dates of March 11-15.

The committee will conduct site visits to the final list of properties in the San Diego, California area in October to select the host hotel for the 2020 Convention & Tech Fair.

## **ELECTION COMMITTEE**

Donna Harris presented the committee report. Rick Norland was selected as the Lifetime Achievement Award nominee for the 2019 Convention. Motion was made and seconded to accept Rick Norland as the Lifetime Achievement Award recipient. Motion was passed by unanimous vote.

## **GPR IMAGING COMMITTEE**

Mark DeSchepper reported that the class description for the CSDA GPR Methods & Theory class at World of Concrete 2019 was revised and updated. A course outline will be ready by the December meeting.

The committee continues to work on an agreement with Decipher to use their software as a prerequisite for CSDA GPR Certification training. Glenn Purdue has been requested to assist in developing a non-disclosure agreement and a contract between CSDA and Decipher.

NULCA (National Utility Locating Contractors Association) has agreed to become a reciprocal association with CSDA. NULCA offers a utility locating certification and can refer any students looking for a concrete scanning certification to CSDA.

## **MANUFACTURER COMMITTEE**

Greg Lipscomb presented the committee report. The Tech Fair will be held on Thursday, March 14 in St. Petersburg during the annual convention. There will be a raffle of manufacturer's equipment and other items with the proceeds to benefit the Market Development Position (MDP). The Manufacturers' Night will be held on Friday, March 15 at the Dali Museum and will be partially supported by the manufacturers.

The Tech Talk assignments were finalized, and the committee was provided updated Tech Talk guidelines.

CSDA will again host a raffle at the booth during the 2019 World of Concrete. Items will be donated by Diamond Vantage, Brokk and Vacuworx. Tickets will be distributed based on membership, with members receiving more opportunities to win.

The CSDA 101 and 201 training courses for 2018 will be held in Clearwater, FL at St. Petersburg College and equipment and personnel will be supplied by manufacturer members. Manufacturers providing equipment for the 201 courses in November were asked to also provide equipment for the 101 courses in October.

## **MARKETING COMMITTEE**

Jami Harmon presented the committee report. She thanked all attendees and sponsors who attended and supported the CSDA Night at the Ballpark. There were 66 tickets sold and 11 sponsors, raising about \$3,500 for the MDP.

Jami Harmon, Erin O'Brien and Doug Walker attended the American Institute of Architects (AIA) '18 Expo, June 19-21 in New York City. There were approximately 32,000 attendees and CSDA received about 50 direct leads from attendees stopping by the CSDA booth. CSDA gave out logo puzzles targeted to draw in attendees and keep them in the booth to engage and discuss CSDA with architects and specifiers.

The Marketing and Membership committees had a joint meeting on September 5 to continue the discussion on funding the MDP. Harmon and Bill Fisher provided an overview of the history of the discussions, the different ways to fund the MDP and that the committee agrees with the Membership Committee's membership dues proposal, which would allow the position to be fully funded for two years in 2019.

The *Concrete Openings* ad rate proposal for 2019 of an approximately 1.5% rate increase was approved by the committee.

## **MEMBERSHIP COMMITTEE**

Ty Conner presented the committee report. The committee approved an approximately 10% dues increase for 2019. About 1-2% will be the standard nominal increase, and the additional 8% will go towards funding the MDP.

## **NEXT GENERATION COMMITTEE**

Kellie Vazquez presented the committee report. Bruno Silla is organizing a meet and greet in St. Augustine, Florida for the next committee meeting. The Next Generation reception at the 2019 WOC will be held Wednesday, possibly at the booth.

The committee would like to hold a “phone-a-thon” at the December meeting in St. Augustine, utilizing a 90-minute meeting timeframe to reach out to members and encourage them to become more involved in CSDA. A script and plan will be determined before the meeting.

## **POLISHING COMMITTEE**

Jessica Ledger-Kalen presented the committee report. Testing for Ra, Rsk and Rq was done at a slab in Kansas City in August, and the committee is working on inputting the data from the second round of testing. The third round of testing will be held in Las Vegas on November 5-6 and will include wet polishing.

The two polishing related training classes for WOC 2019 are set, with Craig Cowan secured as the instructor for those two classes. The committee is finalizing the course content for the new class, *Testing Methods and Equipment for Polished Concrete Floors*, which will be completed by mid-September and sent to the committee for review and approval ahead of the December meeting.

## **SAFETY COMMITTEE**

Matthew Finnigan presented the committee report. The first CSDA Respirable Silica Training class was held on Tuesday, September 4<sup>th</sup> with seven students signing up and five students attending. Another class will be held in St. Augustine in December, and a third to be held during the convention in St. Petersburg in March.

The Slab Sawing & Core Drilling, Wall Sawing and Wire Sawing Safety DVDs are being reviewed for needed updates.

TSTs for electrical cords, respirators, UV protection, accident, road rage and marijuana are being written.

## **STANDARDS & SPECIFICATIONS COMMITTEE**

Mike Orzechowski presented the committee report. New Best Practices on dry dust (CSDA-BP-022 *Dust Control*) and noise (CSDA-BP-023 *Noise Control*), and a Whitepaper on dry dust, were all approved by the committee and are ready to be released. The Best Practice on noise control was requested by a member, and since CSDA did not have one, the committee was able to quickly create this new Best Practice. All documents will be posted on the CSDA website.

## **TRAINING COMMITTEE**

Kellie Vazquez presented the committee report for Patrick Harris. Locations are being investigated for the 101 training courses in 2019.

Craig Cowan was approved as an additional trainer for the polishing courses. The committee is creating a sign-off sheet for these classes, as well as all certification classes.

The committee is planning on holding either a training or a lunch and learn at each quarterly meeting in the future. The December meeting will have another silica training before or after the Board and committee meetings.

The schedule of CSDA training courses at the 2019 World of Concrete has been finalized. The CSDA Estimating and CSDA Concrete Polishing 101 course will take place January 22-23, while the CSDA GPR Methods & Theory and CSDA Testing Methods & Equipment for Polished Concrete Floors classes will take place on January 24.

The committee has approved their 2019 budget, which includes a \$37,500 allocation for Digital Lagoon to create a new Cutting Edge course, as well as a Learning Management System, which is a new training website that will be created by Digital Lagoon and hosted by CSDA.

The committee requested t-shirts be ordered for the 101 training students that they can wear while Digital Lagoon is filming for the new Cutting Edge course.

### UNFINISHED BUSINESS

A question had been raised at a previous meeting about conducting an audit on the CSDA financials. The issue was discussed during the Finance committee meeting and it was determined, based on previous discussion in December 2017 on the same topic, that an audit was not needed at this time.

### NEW BUSINESS

Mike Orzechowski presented the Finance Committee report. Jack Sondergard requested that each Board member voice their opinion on the proposed budget and ask the Finance and Marketing committees any questions they may have.

A motion for a 10% dues increase, in accordance with the Membership committee dues recommendation, was made and seconded. Motion passed with majority approval, there were 12 votes for the proposal and three votes against.

NEXT MEETING - The next meeting of the CSDA Board of Directors will be held on December 6, 2018 in St. Augustine, Florida at the Casa Monica Resort & Spa.

ADJOURNMENT - There being no further business, the meeting was adjourned at 10:53 AM.

Submitted by,



Erin O'Brien  
Assistant Director to the Executive Director



## CSDA Executive Director's Report

September 6, 2018

### Membership Status

#### 1. Current Membership Status

	<u>12/93</u>	<u>12/00</u>	<u>12/06</u>	<u>12/08</u>	<u>12/12</u>	<u>12/13</u>	<u>12/14</u>	<u>12/15</u>	<u>12/16</u>	<u>12/17</u>	<u>08/18</u>
Contractors:											
-North America	139	189	365	385	308	286	289	308	322	333	336
-Imaging						4	4	6	6	11	12
-Polishing						2	9	13	12	6	3
-Overseas	16	22	41	47	51	36	37	38	36	33	28
Manufacturers	31	46	52	51	44	45	42	46	48	47	46
Distributors			9	16	8	9	10	9	14	16	15
Affiliates	23	28	40	40	42	39	40	39	40	36	32
Associations		8	16	16	17	18	18	18	18	19	19
Total Members	<u>209</u>	<u>293</u>	<u>523</u>	<u>555</u>	<u>476</u>	<u>439</u>	<u>449</u>	<u>477</u>	<u>496</u>	<u>501</u>	<u>491</u>
Dues (\$ 000)	81	133	344	402	346	342	350	375	394	414	413

<b>Membership growth:</b>	<b>+4% (2017-2018 YTD)</b>	<b>Dues growth:</b>	<b>+1% (2017-2018 YTD)</b>
	<b>+135% (1993-2018 YTD)</b>		<b>+410% (1993-2018 YTD)</b>

#### 2. Prospects/Specifiers Database

<u>Category</u>	<u>Database Leads</u>
Prospects	9,192 (1,988 in Jan. 1995)
Specifiers	6,647 (764 in Jan. 1995)
General Mail List	<u>3,816</u>
<b>Total Database</b>	<b>19,655 (+4% 2017-2018 YTD)</b>

#### 3. Welcome three new CSDA Members since the June 7, 2018 Board Meeting:

**Fullarmor Construction Inc.**, El Monte, CA - Mauricio Martinez - Tel: 626-756-2486  
**Gentex Corporation / PureFlo**, Simpson, PA - Adrienne Hufford - Tel: 570-282-8418  
**Makinex Construction Products**, Redondo Beach, CA - Peter Maginnis - Tel: 855-625-4639

#### 4. Member Update

- Membership status since January 1, 2018 includes 44 new members and 54 resignations.
- CSDA's library of Toolbox Safety Tips (TST) is current at 108.
- Interest in the "Submit Your Request" feature in the Architect & Engineer Resources section of the CSDA website continues. Four new requests were received since the June 7, 2018 Board meeting from Louisiana and Oregon. A total of 470 requests have been received since this feature was introduced in late 2005.

## Training

### Attendance by Course and Date

Course	1993-04	2005-08	2009-12	2013-5	2016	2017	2018	Totals
Cutting Edge / Diamond Cutting	727	57	6		13	5		808
Slab Sawing & Drilling 201	187	31	45	42	9	5		319
Wall & Hand Sawing 201			12	31	9	6		58
Wire Sawing 201			9	21	6	5		41
OSHA	132	34						166
Estimating	40	100	36	59	40	11	18	304
Slab Sawing 101	27	13	13			6		59
ST-115 Certification				80	49	6	2	137
Slab Sawing & Drilling 101		98	25	71	11	13		218
Wall & Hand Sawing 101		19	24	70	9	13		135
Wire Sawing 101		5		36	10	8		59
Mechanics			10					10
Polishing				72	40	13	22	147
Robotic Demolition					15			15
GPR Imaging Certification						16	14	30
Online Training-RedVector	23	30	30	28	3	4	11	129
Online Training-Yardstick		1,175	821	463	471	383	877	4,090
<b>Totals per Year/Period</b>	<b>1,136</b>	<b>1,562</b>	<b>1,031</b>	<b>973</b>	<b>685</b>	<b>494</b>	<b>844</b>	<b>6,725</b>

### Training Update

- CSDA will hold four training courses at World of Concrete 2019. Two courses will be repeated from prior years (Estimating and Concrete Polishing) while two new courses were accepted (Testing Methods and Equipment for Polished Concrete Floors and GPR Methods & Theory).
- The Slab Saw/Core Drill, Wall/Hand Sawing and Wire Sawing 101 courses will be held at St. Petersburg College in Clearwater, FL on October 15-19. Twenty-seven students are signed up for the three courses. The Slab Saw/Core Drill, Wall/Hand Sawing and Wire Sawing 201 Operator Certification courses will be held November 5-9. Twenty students are signed up for the three courses. Advance registration has been better than normal and the early registration discount undoubtedly contributed to this success.
- The first OSHA Silica Training course will be held on September 4 in Milwaukee. Six students registered for this class.
- The CSDA online training website continues to be popular. To date, 1,151 users (+2% since the June 2018 Board meeting) with 232 (+5%) companies have taken 4,289 exams (+17%). CSDA has now received \$86,134 (+6%) for its portion of the registration fees since January 2007.

## Safety

### 1. Safety & Training Video / DVD Sales

<u>Video/DVD</u>	<u>No. Sold</u>
Core Drilling	352
Electrical Safety	31
Hand Sawing	260
Slab Sawing & Blade Safety	487
Wall Sawing	383
Wire Sawing	251
<b>Total</b>	<b>1,764 (+2% 2017-18 YTD)</b>

### 2. Safety Handbook / Safety Manual

- A total of 6,758 CSDA Safety Handbooks (original + English/Spanish) have been sold since introduction in January 2000.
- Sales of the CSDA Safety Manual continue, with 265 copies of the print and electronic versions sold since its introduction.

## Standards & Specifications

- A best practice on dust control was further reviewed with edits made. The final will be approved at the September meeting.
- The committee is also working on best practices for noise control and cold weather cutting as well as a white paper on dust control.

## Concrete Openings

### 1. Advertisement Summary

Issue	Total Pages	Paid Ad Pages	Ad/Total Pages (%)
December '16	72	21.2	29
March '17	64	16.0	25
June '17	64	17.2	27
September '17	64	18.0	28
December '17	68	20.3	30
March '18	64	14.3	22
June '18	68	17.6	26
September '18	60	16.7	28

- The number of paid ad pages for the September 2018 issue is down slightly from the last issue, and from the September 2017 issue. This slight decrease is attributed to advertisers wanting to save their marketing budget for advertising in the December 2018 issue. With the addition of our new associate editor, manpower to connect with potential advertisers has increased and should reflect in future issues.
- The percentage of ad pages to total pages is targeted at a maximum of 35 percent. The ad-to-page percentage for the September issue was at 28 percent, leaving room for additional advertisers.

### 2. Concrete Openings Highlights

- The September issue of *Concrete Openings* contains four CSDA contractor job stories:
  - Massive bridge demo and build 20 miles north of New York City.
  - A project with the University of Tennessee to produce more durable concrete in Knoxville, Tennessee.
  - A bridge demo in an environmentally protected area in Homosassa, Florida.
  - Restoring a hurricane damaged bridge in Humble, Texas.
- Additional sections include safety, certification and health-related articles, industry news and a CSDA training testimonial from Patrick Harris of Concrete Renovation, Inc.
- The September issue also features the first Specifiers Corner article written by George Seegebrecht.
- Free *Concrete Openings* subscription forms continue to be received through the *Concrete Openings* website. A total of 445 new print subscriptions (up +5% since June) have been received through the current website since it went live in March 2015, bringing the total to 3,096.

### 3. Concrete Openings Website

- The *Concrete Openings* website features current and archived issues up to the June 2018 issue.
- The new website has over 100,100 page views (+5% from June) since its launch in March 2015. This brings the total pageviews for **concreteopenings.com** to 199,237. The site has over 39,000 unique page views with 64% of those visitors being from the U.S. and Canada.

## Exhibitions

- An aggressive marketing campaign is being planned for WOC 2019 to advertise CSDA’s Source Code A26 to not only the concrete cutting industry, but also other industries, in an attempt to maximize exposure and increase the rebate amount. Web-based and social media marketing will be part of this plan, as well as print and mail campaigns.
- CSDA will again hold the *Concrete Openings Awards* and a Next Generation Reception during WOC 2019.
- CSDA exhibited at the American Institute of Architects (AIA) Expo in New York City. This was the first time for CSDA to exhibit at the show to begin educating and influencing architects. Booth traffic was promising, with several architects stopping by to learn more about what CSDA members can do for them. Over 50 qualified leads were generated from booth traffic alone.



## Exhibitions (cont'd.)

- CSDA sponsored The Construction Underground (TCU) networking event in Tampa on August 2<sup>nd</sup>. Erin O'Brien and Matthew Meeks from CSDA and Bruno Silla and Josh Walker from CSDA members GSSI and GPRS, respectively, attended the event which was sponsored by CSDA member Speedy Concrete Cutting. In attendance were architectural and engineering firms, as well as contractor, manufacturer, distributor and affiliate prospects. Several qualified leads were gained from the attendance, as well as connections with potential new members.
- CSDA is endorsing the following future exhibitions and conferences:
  - *International Fire & Safety Standards Summit*, October 2 in Oman
  - *BuildTech Asia 2018*, October 22-24 in Singapore
  - *Protection of Structure Against Hazards (PSH2018) Conference*, October 29-31 in Hanoi, Vietnam
  - *BAU BEIJING*, October 31-November 31 in Beijing, China
  - *Auckland Build Expo*, November 8-9 in Auckland, New Zealand
  - *World of Concrete Asia 2018*, November 19-21 in Shanghai
  - *Kuwait Fire and Safety Summit*, November 27-28 in Kuwait
  - *World of Concrete Toronto 2018*, November 28-30 in Toronto
  - *World of Concrete 2019*, January 21-25 in Las Vegas
  - *Canadian Concrete Expo*, February 6-7, 2019 in Toronto
  - *IFHS International Conference 2019*, February 26-28 in Singapore
  - *Intertech 2019*, May 29-31 in New Orleans
  - *Underground Construction*, June 3-5, 2019 in Prague, Czech Republic
  - *Concrete 2018*, September 8-11 in Sydney

## Related Associations

- The IACDS 2019 Annual Convention will be held on April 15<sup>th</sup> in Munich, Germany in conjunction with bauma Exhibition. The presentation of the Diamond Awards will be made at bauma on April 11<sup>th</sup>.

## Annual Conventions

- Planning is underway for the CSDA 2019 Convention & Tech Fair on March 11-15, 2019 at The Vinoy Renaissance St. Petersburg Resort & Golf Club. The Firestone Grand Prix of St. Petersburg is taking place just prior to the convention, March 8-10 and CSDA is working to get ticket package options available to purchase for those who would like to arrive early and watch the race.
- Registration for the 2019 Convention will open in September, and the convention page is live on the CSDA website with more information.
- The Convention Committee received over 20 proposals from hotels in the southern California area and Mexico for the 2020 Convention. They have narrowed down options to just hotels in the southern California area, as while the Mexican resorts offered much cheaper pricing, there was too much concern about crime and travel advisories in Mexico. The committee will conduct a site visit to see the remaining properties who met their criteria this fall.

## CSDA Promotion

### 1. Public Relations Activities

<u>Dates</u>	<u>Promotion</u>
September 2018	<i>WorldWide Drilling Resource</i> magazine included CSDA in the list of member associations.
May-June 2018	<i>Professional Demolition International</i> ran an article titled "IACDS Holds Biggest Ever Meeting in Japan" that included mention of a presentation by Erin O'Brien on Millennials.
Issue 2 2018	<i>Professional Demolition Americas</i> ran a notice titled "CSDA Opens Registration for Next Classes" in its "News" feature.
Issue 2 2018	<i>Professional Demolition Americas</i> included an entry for the CSDA 2019 Convention & Tech Fair in its "Event Calendar" feature.
August 2018	<i>WorldWide Drilling Resource</i> magazine included CSDA in the list of member associations.
Summer 2018	<i>Finer Points</i> posted a feature titled "CSDA Heads Back to Asia – Joins Over 100 Delegates in Tokyo" in its "News & Notes" feature based on a CSDA news release.

## 1. Public Relations Activities (cont’d.)

- July 2018 *Concrete International* posted a feature titled “CSDA Launches Company Certification Program” in its “Industry Focus” feature based on a CSDA news release.
- April 2018 *Construction In Focus* published an article titled “Elevating the Industry” based upon an interview with Patrick O’Brien and information provided by CSDA.

## 2. Promotional Materials

- \$2,922 worth of promotional materials have been sold (-2% YTD 2017-18).

## 3. Website

- The [www.csda.org/page/Convention2019](http://www.csda.org/page/Convention2019) continues to be updated as needed, adding upcoming meetings, conventions and other events.
- The [csda.org/silica](http://csda.org/silica) webpage continues to be updated to provide further information and resources about OSHA’s Final Rule on Respirable Crystalline Silica.
- The *Concrete Openings* online subscription form has attracted 3,096 new subscribers since July 2002.
- New dates and information for operator training in Florida for the 2018 year are available on the CSDA website.

## 4. Social Networks

- CSDA’s Facebook page currently has 1,783 followers (+1% from the June report).
- The association’s closed Facebook group, *CSDA Discussion Forum*, currently has 949 members (no change since June). Page discussions can only be seen by group members and are not visible elsewhere.
- The CSDA Instagram page, [@csdaconcrete](https://www.instagram.com/csdaconcrete), now has 780 followers (+8%). Members should use [@csdaconcrete](https://www.instagram.com/csdaconcrete) and [#csdaconcrete](https://www.instagram.com/csdaconcrete) in work-related posts.
- The CSDA Twitter account, [@csdaconcrete](https://twitter.com/csdaconcrete), currently has 140 followers to date (no change since June). Members are encouraged to “follow” this account and “like” or “re-tweet” posts with the hashtags [#csdaconcrete](https://twitter.com/csdaconcrete) and [#CSDANextGen](https://twitter.com/csdaconcrete).

## Meetings

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### Winter Meetings 2018 Schedule

#### Wednesday, December 5, 2018

7:30 AM – 8:00 AM Continental Breakfast  
8:00 AM – 5:00 PM Committee Meetings  
6:30 PM Group Dinner

#### Thursday, December 6, 2018

7:30 AM – 8:00 AM Continental Breakfast  
8:00 AM – 10:00 AM Board Meeting

### Hotel

#### **Casa Monica Resort**

95 Cordova Street, St. Augustine, FL 32084  
Tel: 904-827-1888

### Reservations

**Tel:** 888-236-2427  
**Online:** [www.csda.org](http://www.csda.org) (click on “Board & Committee Meeting”)  
**Room Rate:** \$199/night (mention Concrete Sawing & Drilling Association/CSDA to get this rate)  
**Cut-Off Date:** November 4, 2018

**Meetings (cont'd.)**

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**World of Concrete 2019 Meeting and Training Schedule**

**Tuesday, January 22, 2019**

8:00 AM – 5:00 PM CSDA Estimating Training  
8:00 AM – 5:00 PM CSDA Concrete Polishing 101 Training  
9:30 AM – 5:00 PM CSDA Exhibiting

**Wednesday, January 23, 2019**

8:00 AM – 5:00 PM CSDA Estimating Training  
8:00 AM – 5:00 PM CSDA Concrete Polishing 101 Training  
8:00 AM – 9:00 AM CSDA Board Meeting  
9:30 AM – 5:00 PM CSDA Exhibiting  
4:30 PM – 6:00 PM CSDA Next Generation Reception

**Thursday, January 24, 2019**

8:00 AM – 5:00 PM Testing Methods and Equipment for Polished Concrete Floors Training  
8:00 AM – 5:00 PM GPR Methods & Theory Training  
9:30 AM – 5:00 PM CSDA Exhibiting

**Friday, January 25, 2019**

9:00 AM – 12:00 PM CSDA Exhibiting

**Location**

Las Vegas Convention Center  
Las Vegas, NV

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**Spring Meetings & 2019 Convention & Tech Fair Schedule**

**March 8-10, 2019**

Firestone Grand Prix of St. Petersburg

**Monday, March 11, 2019**

8:00 AM – 5:00 PM Committee Meetings

**Tuesday, March 12, 2019**

8:00 AM – 9:30 AM Board Meeting  
11:00 AM – 5:00 PM CSDA Golf Tournament  
Time TBD Offsite Optional Activity

**Wednesday, March 13, 2019**

8:00 AM – 12:00 PM Opening Session, Keynote Speaker & Presentations  
Time TBD Offsite Optional Activity  
6:00 PM – 8:00 PM President's Reception

**Thursday, March 14, 2019**

8:00 AM – 10:00 AM Workshops & Roundtables  
10:00 AM – 1:00 PM Tech Fair  
Time TBD Offsite Optional Activity  
6:00 PM – 9:00 PM Gala Reception & Dinner

**Friday, March 15, 2019**

8:00 AM – 11:00 AM Presentations & Panel Discussions  
11:00 AM – 12:00 PM Annual Meeting  
Time TBD Offsite Optional Activity  
7:00 PM – 10:00 PM Manufacturer's Night at the Dali Museum

**Meetings** (cont'd.)

**Hotel**

**The Vinoy Renaissance St. Petersburg Resort & Golf Club**

501 5<sup>th</sup> Ave NE, St. Petersburg, FL 33701

Tel: 727-894-1000

**Reservations**

**Online:** Visit [csda.org](http://csda.org) (not yet available)

**Tel:** 888-236-2427

**Room Rate:** \$254

**Cut-Off Date:** February 15, 2019