



Minutes of the CSDA Board of Directors
Thursday, June 7, 2018

Dallas/Addison Marriott at the Quorum
Dallas, TX

CALL TO ORDER - The meeting was called to order by President Jack Sondergard at 8:00 AM on Thursday, June 7, 2018. The Assistant to the CSDA Executive Director, Erin O'Brien, recorded the minutes.

ROLL CALL - The following Board members and Officers were present, or represented by proxy, providing a quorum for the meeting: Peter Bigwood (Brokk, Inc.), Scott Brown (ICS, Blount Inc.), Ty Conner (Austin Enterprise), Dan Dennison (Diamond Tools Technology), Mark DeSchepper (Echo GPR Services), Matthew Finnigan (National Concrete Cutting, Inc.), Bill Fisher (National Research Company), Jami Harmon (GSSI), Rick Glidewell (Hilti), Bennett Jones (Advanced Concrete Sawing), Jessica Ledger-Kalen (Royale Concrete), Greg Lipscomb (Diamond Products), Mike Orzechowski (DITEQ Corp.), Jack Sondergard (Central Concrete Cutting) and Tim Terrell (Husqvarna). Not present was Kevin Baron (Western Saw). Guests in attendance were: Bruce Ferrell (PROSOCO), Donna Harris (Concrete Renovation), Patrick Harris (Concrete Renovation), Larry Liddle (Diamond Products), Patrick O'Brien (CSDA), Phillip Reznack (Diamond Products), Bruno Silla (GSSI), Brad Van Zee (Dixie Diamond Concut), Kellie Vazquez (Holes Incorporated), Doug Walker (Concrete Cutting Consultants) and Kevin Warnecke (ICS, Blount).

OPENING REMARKS - Jack Sondergard welcomed everyone to the meeting and asked attendees to introduce themselves.

APPROVAL OF MINUTES - Motion was made and seconded to accept the minutes of the March 7, 2018 Board meeting as written. Motion was passed by unanimous vote.

TREASURER'S REPORT – Mike Orzechowski presented the Treasurer's Report for the period ending May 31, 2018. Motion was made and seconded to accept the report as presented. Motion was passed by unanimous vote.

BUSINESS OF THE MEETING

EXECUTIVE DIRECTOR'S REPORT

Patrick O'Brien presented the CSDA Executive Director's Report covering current membership status, new members, Next Generation, training, safety, standards and specifications, *Concrete Openings* magazine/website, exhibitions, related associations, annual conventions, public relations activities, promotional materials, CSDA website, social networks and future meetings. The CSDA Executive Director's Report is attached.

CERTIFICATION COMMITTEE

Doug Walker presented the committee report. Three new companies have been approved for Certification since the last meeting – IDS, American GPR and Diacore, bringing the total number certified to 11. There are two companies still in process, and the committee will continue to push to get these companies certified.

The Quality Assurance and Environmental Controls section of the application has caused some companies to get hung up during the application process. The committee is drafting a template with suggested items to include to help these companies complete the application.

Peter Bigwood with Brokk will complete an application from a manufacturer's standpoint to see how the application translates to manufacturers, who are encouraged to apply for certification as well.

There was discussion on if a company with multiple locations applies for certification, do all the branches receive certification with the main office. Glenn Purdue will be contacted for his recommendation and the committee will discuss further.

The certification renewal process was changed from a renewal every year and a re-certification every three years to a renewal every two years with the \$100 renewal fee and a one-page document stating that all information is the same as the initial application.

The committee decided that Board approval would no longer be required, and that Glenn Purdue's recommendation would be sufficient for Company Certification approval, if the company is in good standing with CSDA and pays their application fee.

CONVENTION COMMITTEE

Erin O'Brien presented the committee report for Kevin Baron. The 2018 Convention & Tech Fair set a 10-year attendance record, with 279 attendees. Keynote speaker Paul de Gelder was ranked as one of the best convention speakers ever.

Plans for the 2019 Convention at the Renaissance Vinoy Resort in St. Petersburg, FL, March 11-15 are progressing, and the committee is starting to investigate western U.S. locations for the 2020 Convention. Meeting attendees were asked if they would be interested in purchasing tickets for the 2019 Firestone St. Petersburg Grand Prix race, which will take place in downtown St. Petersburg March 8-10, the day prior to the start of committee meetings. Several attendees indicated their interest, so O'Brien International will work on securing group tickets for the event.

ELECTION COMMITTEE

Donna Harris presented the committee report. She reminded everyone that the deadline for Lifetime Achievement Award nominations and 2019 Officer and Board of Director applications are due to Pat O'Brien by June 30.

GPR IMAGING COMMITTEE

Mark DeSchepper reported that there are new GPR manufacturer members attending committee meetings, and the committee have asked them to review the CSDA GPR Best Practices and provide any feedback or modifications.

The committee is in discussion with member company Terraprobe to incorporate their GPR training software, Decipher, into GPR Certification training. This software could be used as a pre-requisite for the class and to help reduce the amount of time and equipment required for hands-on training, as much of the practical training will be able to be done through this software. Terraprobe will prepare a quote and proposal for CSDA by the next meeting in September.

DeSchepper will be meeting with National Utilities Locating Association (NULCA) to discuss a reciprocal membership and partnership.

A sub-committee met with Dan Bigman of LearnGPR.com who is a geophysical professor and interested in partnering with CSDA as a GPR training instructor. The committee will draft an agreement between Bigman and CSDA which will be presented at the September meeting.

MANUFACTURER COMMITTEE

Greg Lipscomb presented the committee report. The Tech Fair will be held on Thursday, March 14 in St. Petersburg during the annual convention. The Manufacturers' Night will be held that evening again at the Dali Museum, supported by the manufacturers.

The Tech Talk assignments were finalized, with John Conrad with Diamond Vantage providing the Tech Talk for the September issue of *Concrete Openings*. Several manufacturers have volunteered to host site tours over the next several years.

The 101 and 201 training courses for 2018 will be held in Clearwater, FL at St. Petersburg College and equipment and personnel will be supplied by manufacturer members.

MARKETING COMMITTEE

Jami Harmon presented the committee report. A subcommittee consisting of Marketing, Membership, Certification and Finance committee members met prior to the committee meetings to discuss additional revenue streams to help fund the Market Development Position (MDP). The fund currently has approximately \$165,000. An eight percent dues increase for 2019 was proposed and approved by the subcommittee. This dues increase will cover most of the remaining deficit in the budget to fund the position for the required two-year timeframe. The remaining deficit to fund the two-year salary package for the MDP will be covered by sponsorships for group outings including pub crawls, raffles, lunch and learns and hosting a CSDA night at the ballpark in Milwaukee in September, with sponsorships for t-shirts available. These will also be used for ongoing streams of revenue funding for the MDP.

MEMBERSHIP COMMITTEE

Dan Dennison presented the committee report for Ty Conner. There are 41 new members since January 1, and 48 resignations. There was an initial list of 75 members who had not paid their 2018 dues, and the committee began making phone calls to these members to encourage them to renew their membership or ask why they were resigning. Dennison will coordinate assignments to committee members with specific new members to call and follow up with over the year, as well as resignations next year as appropriate.

The committee approved the proposed eight percent membership dues increase to help fund the MDP.

A new member benefit program will be now offered through Center for America, which helps connect military veterans and employers looking for employees. Information will be sent out to the membership in the next few weeks and a webinar will be set up for Board and committee members before the next meeting.

NEXT GENERATION COMMITTEE

Kellie Vazquez presented the committee report. A subcommittee was formed to discuss creating a new membership category targeted towards individual operators and what could be offered.

POLISHING COMMITTEE

Jessica Ledger-Kalen presented the committee report. Testing for Ra, Rsk and Rq was done at a slab in Atlanta in April. The testing was time-consuming but deemed successful because of the amount of data collected. DOI, gloss and haze testing were also completed. The initial analysis was conducted by Brad Burns with HTC and those results are available if anyone is interested. Secondary testing was postponed until more analysis could be completed and is tentatively planned for July. All equipment and personnel were donated by the manufacturers and the committee thanked those who contributed their time, efforts and equipment.

Ledger-Kalen had a discussion with Prof. Chris Brown about his further involvement with the testing. He would still like to be involved, but the committee does not feel they are getting the results he promised. The committee will stay in communication with Prof. Brown to determine future involvement.

Additional analysis testing will be completed after the first data set has been analyzed. A subcommittee has been established to complete this and will meet next month in Kansas City.

SAFETY COMMITTEE

Matthew Finnigan presented the committee report. The Workplace Exposure Documentation sheet will be updated by the committee.

The “pay to play” silica data collection program is ongoing, with limited success so far. A subcommittee was created to work on creating informational documents to provide to members that can be sent out by CSDA in hopes of reaching more members and increasing the amount of data submitted.

The Slab Saw, Core Drill, Wall Saw and Wire Saw videos and scripts will be reviewed by the committee for necessary updates. Bennet Jones will review the Slab Saw and Core Drilling videos, Scott Brown will review the Wall Sawing video and Doug Walker will review the Wire Sawing video by the September 5, 2018 meeting and provide feedback and updates.

STANDARDS & SPECIFICATIONS COMMITTEE

Mike Orzechowski presented the committee report. The committee continues to work on new Best Practices and has stated the finalized Best Practice on Dry Dust will be ready for release by the September meeting.

TRAINING COMMITTEE

Patrick Harris presented the committee report.

A flow chart was created for the committee chair to verify that Certified Operator candidates met the requirements for the course.

Craig Cowan with Surface Analytics will be interviewed by Jessica Ledger-Kalen and Kellie Vazquez to be a polishing course instructor.

The committee requested that funds be spent as part of the marketing campaign to ensure CSDA training courses are at the top of any Google or internet searches.

A proposal from Digital Lagoon will be fine-tuned and re-submitted to the committee to update CSDA's online training offerings and classes and incorporate a new training page into the CSDA website.

Kellie Vazquez and Donna Harris will teach a silica competent person training class on Tuesday, September 5 in the afternoon ahead of the Fall Board & committee meetings. Details, including course material, title and requirements will be provided to O'Brien International as soon as possible so the information can be sent out to members and local contractors to promote the training. The cost will be \$250 for members and \$350 for non-members.

Additional power drops will be requested at SPC, but if the cost is too high or the power is unable to be installed by October, generators will be rented for the 101 and 201 classes.

UNFINISHED BUSINESS

There was no unfinished business.

NEW BUSINESS

Jack Sondergard reported that the Finance committee met during these meetings and the current two -year management contract with O'Brien International will be extended for one additional year through 2018, and a new contract to begin in 2019 for the next two years will be finalized by the December 2018 meeting.

Kevin Warnecke stated that he believes the Board should reconsider conducting an audit of the association's finances. The Board decided at the December 1, 2017 Board meeting that they did not feel an audit was necessary at this time.

NEXT MEETING - The next meeting of the CSDA Board of Directors will be held on September 6, 2018 in Milwaukee, WI at the Marriott Milwaukee Downtown.

ADJOURNMENT - There being no further business, the meeting was adjourned at 9:39 AM.

Submitted by,



Erin O'Brien
Assistant Director to the Executive Director



CSDA Executive Director's Report

June 7, 2018

Membership Status

1. Current Membership Status

	<u>12/93</u>	<u>12/00</u>	<u>12/06</u>	<u>12/08</u>	<u>12/12</u>	<u>12/13</u>	<u>12/14</u>	<u>12/15</u>	<u>12/16</u>	<u>12/17</u>	<u>05/18</u>
Contractors:											
-North America	139	189	365	385	308	286	289	308	322	333	336
-Imaging						4	4	6	6	11	12
-Polishing						2	9	13	12	6	3
-Overseas	16	22	41	47	51	36	37	38	36	33	29
Manufacturers	31	46	52	51	44	45	42	46	48	47	46
Distributors			9	16	8	9	10	9	14	16	14
Affiliates	23	28	40	40	42	39	40	39	40	36	35
Associations		8	16	16	17	18	18	18	18	19	19
Total Members	<u>209</u>	<u>293</u>	<u>523</u>	<u>555</u>	<u>476</u>	<u>439</u>	<u>449</u>	<u>477</u>	<u>496</u>	<u>501</u>	<u>494</u>
Dues (\$ 000)	81	133	344	402	346	342	350	375	394	414	402

Membership growth:	+6% (2017-2018 YTD)	Dues growth:	+2% (2017-2018 YTD)
	+136% (1993-2018 YTD)		+396% (1993-2018 YTD)

2. Prospects/Specifiers Database

<u>Category</u>	<u>Database Leads</u>
Prospects	9,188 (1,988 in Jan. 1995)
Specifiers	6,642 (764 in Jan. 1995)
General Mail List	<u>3,831</u>
Total Database	19,661 (+5% 2017-2018 YTD)

3. Welcome 11 new CSDA Members since the March 7, 2018 Board Meeting:

Brock Rentals Incorporated, Monroe, WA - Tomas Lundstrom - Tel: 866-276-5548
Cat & I, Inc., Kissimmee, FL - John Matthews - Tel: 407-654-7574
FMG Concrete Cutting, Inc., Brighton, MI - Joe Alameddine - Tel: 810-227-3650
Husqvarna Construction Products/HTC, Inc., Knoxville, TN - Ryan McBride - Tel: 865-689-2311
IDS GeoRadar North America, Golden, CO - Alexandre Novo PhD - Tel: 303-232-3047 x110
Kraus-Anderson Construction Company, Minneapolis, MN - Joe Baumann - Tel: 612-255-2434
OSCO Mudjacking & Shotcreting Ltd., Edmonton, AB, CANADA - Don Moroz - Tel: 780-469-1234
Patriot Concrete Cutting, Midlothian, VA - Josh Perkins - Tel: 804-615-2396
Phoenix Cutting Services, Apache Junction, AZ - Brian Bobier - Tel: 480-983-4006
Terraprobe, Coquitlam, BC, CANADA - Dave Warkentin - Tel: 604 553 4778
Waymark Concrete Cutting & Coring Ltd., Calgary, AB, CANADA - Jodi Lindsay - Tel: 403-239-3565

4. Member Update

- Membership status since January 1, 2018 includes 41 new members and 48 resignations.
- CSDA's library of Toolbox Safety Tips (TST) remains at 108. The project to update all of the TSTs is complete.
- Interest in the "Submit Your Request" feature in the Architect & Engineer Resources section of the CSDA website continues. Only one new request was received since the March 2018 Board meeting from Illinois. A total of 465 requests have been received since this feature was introduced in late 2005.

Training

Attendance by Course and Date

Course	1993-04	2005-08	2009-12	2013-5	2016	2017	2018	Totals
Cutting Edge / Diamond Cutting	727	57	6		13	5		808
Slab Sawing & Drilling 201	187	31	45	42	9	5		319
Wall & Hand Sawing 201			12	31	9	6		58
Wire Sawing 201			9	21	6	5		41
OSHA	132	34						166
Estimating	40	100	36	59	40	11	18	304
Slab Sawing 101	27	13	13			6		59
ST-115 Certification				80	49	6	2	137
Slab Sawing & Drilling 101		98	25	71	11	13		218
Wall & Hand Sawing 101		19	24	70	9	13		135
Wire Sawing 101		5		36	10	8		59
Mechanics			10					10
Polishing				72	40	13	22	147
Robotic Demolition					15			15
GPR Imaging Certification						16	14	30
Online Training-RedVector	23	30	30	28	3	4	6	124
Online Training-Yardstick		1,175	821	463	471	383	152	3,465
Totals per Year/Period	1,136	1,562	1,031	973	685	494	214	6,095

Training Update

- CSDA received \$35,145 for the four training courses held at World of Concrete 2018.
- CSDA submitted four training courses to World of Concrete for inclusion in the 2019 schedule. Two courses will be repeated from previous years (Estimating and Concrete Polishing) while two new courses were submitted (Testing Methods and Equipment for Polished Concrete Floors and GPR Methods & Theory).
- The dates and locations for the 2018 101 and 201 courses were set. Both will take place at St. Petersburg College in Clearwater, FL with the 101 courses being held October 15-19 and the 201 Operator Certification courses being held November 5-9. These courses have been shortened by one day in hopes of recruiting more students to take the full set of three modules.
- The CSDA online training website continues to be popular. To date, 1,127 users (+7% since the March 2018 Board meeting) with 221 (+2%) companies have taken a total of 3,664 exams (+8%). CSDA has now received \$81,502 (+6%) for its portion of the registration fees since January 2007.

Safety

1. Safety & Training Video / DVD Sales

<u>Video/DVD</u>	<u>No. Sold</u>
Core Drilling	352
Electrical Safety	31
Hand Sawing	260
Slab Sawing & Blade Safety	486
Wall Sawing	383
Wire Sawing	251
Total	1,763 (+2% 2017-18 YTD)

2. Safety Handbook / Safety Manual

- A total of 6,743 CSDA Safety Handbooks (original + English/Spanish) have been sold since introduction in January 2000.
- Sales of the CSDA Safety Manual continue, with 265 copies of the print and electronic versions sold since its introduction.

Standards & Specifications

- A Best Practice titled *CSDA-BP-021 Extension Cords* was approved by the committee and is now available on the CSDA website.
- A draft of a new Best Practice on dry dust was reviewed and the committee has asked for final comments to be submitted by the end of April so the document can be finalized and released at the June meeting.
- The committee has reviewed and provided input to the Outdoor Power Equipment Institute (OPEI) on their new standard *ANSI/OPEI B175.4 – ANS for Outdoor Power Equipment – Internal Combustion Engine-Powered Cut-Off Machines – Safety and Environmental Requirements*.

Concrete Openings

1. Advertisement Summary

Issue	Total Pages	Paid Ad Pages	Ad/Total Pages (%)
September '16	64	16.4	26
December '16	72	21.2	29
March '17	64	16.0	25
June '17	64	17.2	27
September '17	64	18.0	28
December '17	68	20.3	30
March '18	64	14.3	22
June '18	68	17.6	26

- The number of paid ad pages for the June 2018 issue is up from the last issue, and from the June 2017 issue. This increase is attributed to new ad contracts, as well as new email marketing efforts. Also, with the addition of our new associate editor, manpower to connect with potential advertisers has increased.
- The percentage of ad pages to total pages is targeted at a maximum of 35 percent. The ad-to-page percentage for the June issue was at 26 percent, leaving room for additional advertisers.

2. Concrete Openings Highlights

- The June issue of *Concrete Openings* contains four CSDA contractor job stories:
 - Hospital tower demolition in Decatur, Alabama
 - Historic renovation using polishing in Des Moines, Iowa
 - Seven-mile highway barrier cut in Dallas, Texas
 - Restoring a flood damaged pier using GPR scanning in Quebec, Canada
- Additional sections include safety, technical and health-related articles, industry news and a CSDA new member testimonial from Carlos Blevins from American Pavement Sawing.
- The June issue also features a CSDA 2018 Convention & Tech Fair recap and highlights keynote speaker Paul de Gelder and Lifetime Achievement Award recipient Mike Nelson.
- Free *Concrete Openings* subscription forms continue to be received through the *Concrete Openings* website. A total of 423 new print subscriptions (up +9% since March) have been received through the current website since it went live in March 2015, bringing the total to 3,074.

3. Concrete Openings Website

- The *Concrete Openings* website features current and archived issues up to the March 2018 issue.
- The new website has over 95,000 page views (+9% from March) since its launch in March 2015. This brings the total page views for **concreteopenings.com** to 194,137. The site has over 36,000 unique page views with 65% of those visitors being from the U.S. and Canada.

Exhibitions

- Total attendance for the World of Concrete 2018 was 58,073, up 14% from 2017. Thanks to a very creative and aggressive marketing campaign, CSDA received a new record rebate of amount \$53,770, which was 10.8% of the total cosponsor rebates. The verified CSDA registrations of 1,224 was up 2%. Thanks to the CSDA staff and members for this outstanding success. The CSDA rebate ranked fourth of the 18 cosponsor associations and beat out many much larger associations. Total CSDA rebates of \$853,576 have been received since it began as a cosponsor in 1977.

Exhibitions (cont'd.)

- CSDA will exhibit for the first time at the American Institute of Architects (AIA) Expo to be held June 22-23, 2018 in New York City. Jami Harmon and Erin O'Brien will represent the association at the booth and will be talking to specifiers about the benefits of using diamond tools, why they should hire a CSDA Certified Company/member and distribute copies of *Concrete Openings* and other CSDA promotional materials.
- CSDA is endorsing the following future exhibitions and conferences:
 - *American Institute of Architects Conference on Architecture 2018*, June 21-23 in New York
 - *International Fire & Safety Standards Summit*, October 2 in Oman
 - *BuildTech Asia 2018*, October 22-24 in Singapore
 - *Protection of Structure Against Hazards (PSH2018) Conference*, October 29-31 in Hanoi, Vietnam
 - *BAU BEIJING*, October 31-November 31 in Beijing, China
 - *World of Concrete Asia 2018*, November 19-21 in Shanghai
 - *Kuwait Fire and Safety Summit*, November 27-28 in Kuwait
 - *World of Concrete Toronto 2018*, November 28-30 in Toronto
 - *World of Concrete 2019*, January 21-25 in Las Vegas
 - *IFHS International Conference 2019*, February 26-28 in Singapore
 - *Intertech 2019*, May 29-31 in New Orleans
 - *Concrete 2018*, September 8-11 in Sydney

Related Associations

- The 2018 IACDS Annual Convention was held May 21-23 in Tokyo. Erin O'Brien represented CSDA at this meeting and presented *Millennial Acquisition and Retention* to the attendees. This was the same presentation given at the CSDA 2018 Convention by David Perkins and Dan Dennison.
- There was much discussion about the challenges facing the industry as a whole as well as individual countries. Finding and keeping qualified operators and employees is a challenge faced by companies all over the world. Safety and training were also concerns consistent in all countries. O'Brien mentioned CSDA's recent efforts to work with military veterans and trade schools in an effort to recruit new operators. There was discussion at the IACDS General Meeting about creating an online training platform that could be used by all national associations and would be endorsed by IACDS.
- Attendance at this convention was the highest in recent years, with 101 attendees. Locations for future IACDS Conventions were set: Munich, Germany in conjunction with bauma (2019), Italy (2020) and Australia/New Zealand (2021).

Annual Conventions

- The CSDA 2018 Convention & Tech Fair held in Wailea, Hawaii set a 10-year attendance record with 279 attendees. This was a 30% increase over the last convention in Hawaii, held at the Sheraton Maui in 2012, which drew 215 attendees and a 74% increase over the 2017 Convention in Puerto Rico.
- Keynote Speaker Paul de Gelder was extremely well-received by attendees and ranked as one of the best speakers ever to speak at a CSDA convention. Attendees appreciated that Paul stayed after his presentation to answer questions and take photos, as well as mingled with everyone at the President's Reception that evening.
- The Lifetime Achievement Award was presented to Mike Nelson of K2 Diamond at the Gala Reception & Luau by President Jack Sondergard.
- The Grand Wailea also rated very high in post-convention surveys, with attendees complementing the service, resort and restaurants.
- The Vinoy Renaissance St. Petersburg Resort & Golf Club will be the site for the CSDA 2019 Convention & Tech Fair on March 11-15, 2019. The St. Petersburg Grand Prix is taking place just prior to the convention, March 8-10 and CSDA is working to get ticket package options available to purchase for those who would like to arrive early and watch the race.

CSDA Promotion

1. Public Relations Activities

Dates

May 2018

April 20, 2018

Promotion

WorldWide Drilling Resource magazine included CSDA in the list of member associations.

The ASCC 2018 Member Directory included a CSDA listing in its "Member Directory" section.

1. Public Relations Activities (cont'd.)

April 11, 2018	ForConstructionPros.com posted a feature titled "Record-Setting Attendance at CSDA 2018 Convention" based on a CSDA news release.
April 2018	Equipment Journal posted a feature titled "Canadian Concrete Expo will return in 2019" mentioning CSDA as a cosponsor.
April 2018	<i>Concrete Decor</i> published an article titled "Cutting Edge" that featured a sidebar "Saw by the Code" from an interview with the CSDA executive director on the blade code standard (CSDA-BC-107).
April 2018	<i>WorldWide Drilling Resource</i> magazine included CSDA in the list of member associations.
Spring 2018	<i>Finer Points</i> listed the "March 8-10, 2018 CSDA 46 th Convention & Tech Fair" in its "Calendar of Events" feature.
March-April 2018	<i>Professional Demolition International</i> ran a very complimentary letter from IACDS President Julie White titled "The CSDA Convention in Maui was a Huge Success" in its "Words from the IACDS President" feature.
March 2018	ForConstructionPros.com posted a feature titled "CSDA Elects 2018 Board of Directors" based on a CSDA news release.
January-February 2018	<i>Professional Demolition International</i> ran a notice titled "CSDA of North America Announces New Company Certification Program" in its "Associations" feature.

2. Promotional Materials

- \$2,680 worth of promotional materials have been sold (-2% YTD 2017-18).

3. Website

- The csda.org/convention2018 continues to be updated as needed, adding upcoming meetings, conventions and other events.
- The csda.org/silica webpage continues to be updated to provide further information and resources about OSHA's Final Rule on Respirable Crystalline Silica.
- The *Concrete Openings* online subscription form has attracted 3,074 new subscribers since July 2002.
- New dates and information for operator training in Florida for the 2018 year are available on the CSDA website.

4. Social Networks

- CSDA's Facebook page currently has 1,762 followers (+2.5% from the March report).
- The association's closed Facebook group, *CSDA Discussion Forum*, currently has 949 members (+2%). Page discussions can only be seen by group members and are not visible elsewhere.
- The CSDA Instagram page, [@csdaconcrete](https://www.instagram.com/csdaconcrete), now has 725 followers (+9%). Members should use [@csdaconcrete](https://www.instagram.com/csdaconcrete) and [#csdaconcrete](https://www.instagram.com/csdaconcrete) in work-related posts.
- The CSDA Twitter account, [@csdaconcrete](https://twitter.com/csdaconcrete), currently has 140 followers to date (+1%). Members are encouraged to "follow" this account and "like" or "re-tweet" posts with the hashtags [#csdaconcrete](https://twitter.com/csdaconcrete) and [#CSDANextGen](https://twitter.com/csdaconcrete).

Meetings

Fall Meetings 2018 Schedule

Wednesday, September 5, 2018

7:30 AM – 8:00 AM Continental Breakfast
8:00 AM – 5:00 PM Committee Meetings
6:30 PM Group Dinner

Thursday, September 6, 2018

7:30 AM – 8:00 AM Continental Breakfast
8:00 AM – 10:00 AM Board Meeting

Hotel

Milwaukee Marriott Downtown

323 East Wisconsin Ave, Milwaukee, WI 53202
Tel: 877-224-1990

Reservations

Tel: 877-224-1990
Online: www.csda.org (click on "Board & Committee Meetings")
Room Rate: \$149/night (mention Concrete Sawing & Drilling Association/CSDA to get this rate)
Cut-Off Date: August 13, 2018

Winter Meetings 2018 Schedule

Wednesday, December 5, 2018

7:30 AM – 8:00 AM Continental Breakfast
8:00 AM – 5:00 PM Committee Meetings
6:30 PM Group Dinner

Thursday, December 6, 2018

7:30 AM – 8:00 AM Continental Breakfast
8:00 AM – 10:00 AM Board Meeting

Hotel

Casa Monica Resort

95 Cordova Street, St. Augustine, FL 33084
Tel: 904-827-1888

Reservations

Tel: 888-236-2427
Online: www.csda.org (click on "Board & Committee Meeting")
Room Rate: \$199/night (mention Concrete Sawing & Drilling Association/CSDA to get this rate)
Cut-Off Date: November 4, 2018

World of Concrete 2019 Meeting and Training Schedule

Tuesday, January 22, 2019

8:00 AM – 5:00 PM CSDA Estimating Training
9:30 AM – 5:00 PM CSDA Exhibiting

Wednesday, January 23, 2019

8:00 AM – 5:00 PM CSDA Estimating Training
8:00 AM – 9:00 AM CSDA Board Meeting
9:30 AM – 5:00 PM CSDA Exhibiting
4:30 PM – 6:00 PM CSDA Next Generation Reception (Renaissance Las Vegas)

Thursday, January 24, 2019

8:00 AM – 5:00 PM Testing Methods and Equipment for Polished Concrete Floors Training
8:00 AM – 5:00 PM GPR Methods & Theory Training
9:30 AM – 5:00 PM CSDA Exhibiting

Friday, January 25, 2019

9:00 AM – 12:00 PM CSDA Exhibiting

Location

Las Vegas Convention Center
Las Vegas, NV

Spring Meetings & 2019 Convention & Tech Fair Schedule

Monday, March 11, 2019

8:00 AM – 5:00 PM Committee Meetings

Tuesday, March 12, 2019

8:00 AM – 9:30 AM Board Meeting
Time TBD Offsite Optional Activity

Wednesday, March 13, 2019

8:00 AM – 12:00 PM Opening Session, Keynote Speaker & Presentations
6:00 PM – 8:00 PM President's Reception

Thursday, March 14, 2019

8:00 AM – 10:00 AM Workshops & Roundtables
10:00 AM – 1:00 PM Tech Fair
6:00 PM – 8:00 PM Manufacturers' Night

Friday, March 15, 2019

8:00 AM – 11:00 AM Presentations & Panel Discussions
11:00 AM – 12:00 PM Annual Meeting
12:30 PM – 5:30 PM Golf Tournament
7:00 PM – 10:00 PM Gala Reception & Dinner

Hotel

The Vinoy Renaissance St. Petersburg Resort & Golf Club
501 5th Ave NE, St. Petersburg, FL 33701
Tel: 727-894-1000

Reservations

Online: Visit csda.org (not yet available)
Tel: 888-236-2427
Room Rate: \$254
Cut-Off Date: February 15, 2019