



Minutes of the CSDA Board of Directors
Friday, June 9, 2017

Westin Fort Lauderdale
Fort Lauderdale, FL

CALL TO ORDER - The meeting was called to order by President Jack Sondergard at 8:00 AM on Friday, June 9, 2017. The Assistant to the CSDA Executive Director, Erin O'Brien, recorded the minutes.

ROLL CALL - The following Board members and Officers were present, or represented by proxy, providing a quorum for the meeting: Peter Bigwood (Brokk, Inc.), Scott Brown (ICS, Blount Inc.), Dan Dennison (Diamond Tools Technology), Mark DeSchepper (Construction Solutions), Matthew Finnigan (National Concrete Cutting, Inc.), Dan Foley (Cobra Concrete Cutting), Jami Harmon (GSSI), Bennett Jones (Advanced Concrete Sawing), Jessica Ledger-Kalen (Royale Concrete), Mike Orzechowski (DITEQ Corp), Kevin Schmitt (Husqvarna Construction Products), Jack Sondergard (Central Concrete Cutting), Kellie Vazquez (Holes Incorporated) and Doug Walker (Concrete Cutting Consulting). Not present were Kevin Baron (Western Saw) and Matt Dragon (GRPS). Guests in attendance were: Ty Conner (Austin Enterprise), Bill Fisher (National Research Company), Donna Harris (Concrete Renovation), Greg Lipscomb (Diamond Products), Joe Morello (Penhall Company), Patrick O'Brien (CSDA), Dane Robinson (Accu-Cut Concrete Services), John Robinson (Accu-Cut Concrete Services) and Bruno Silla (GSSI).

APPROVAL OF MINUTES - Motion was made and seconded to accept the minutes of the March 15, 2017, Board meeting as written. Motion was passed by unanimous vote.

TREASURER'S REPORT – Dan Foley presented the Treasurer's Report for the period ending May 31, 2017. Motion was made and seconded to accept the report as presented. Motion was passed by unanimous vote.

BUSINESS OF THE MEETING

EXECUTIVE DIRECTOR'S REPORT

Patrick O'Brien presented the CSDA Executive Director's Report covering current membership status, new members, Next Generation, training, safety, standards and specifications, *Concrete Openings* magazine/website, exhibitions, related associations, annual conventions, public relations activities, promotional materials, CSDA website, social networks and future meetings. The CSDA Executive Director's Report is attached.

CERTIFICATION COMMITTEE

Doug Walker presented the committee report as the new committee chair. Glenn Purdue recommended Holes Incorporated for Company Certification approval. The Board voted unanimously to approve Holes Incorporated for CSDA Company Certification.

The current logo will be updated to incorporate the CSDA website and the standard CSDA colors of blue, black and white. This logo will be included on a new subpage of the CSDA webpage promoting the Program, along with information about Certification, certified companies and a link to the application form. The target date for all CSDA member companies to be certified is January 1, 2018. The committee would also like to advertise the program in an ad in the next issue of *Concrete Openings* as a first step in a marketing campaign to reach specifiers.

CONVENTION COMMITTEE

Erin O'Brien presented the committee report. Hotel room reservations are open now for the March 6-10, 2018 Convention & Tech Fair at the Grand Wailea Resort in Maui and attendees are encouraged to book their rooms early. CSDA staff are anticipating needing to ask the hotel for additional rooms to add to the block, and attendance is expected to exceed previous years, as many IACDS members will be attending as well. There will be day-long optional activities before March 6th and after March 10th should attendees wish to extend their stay in Maui.

Due to requests from several Board members to return to the Renaissance Vinoy in St. Petersburg, FL, CSDA has requested a proposal from the hotel as an option for the 2019 Convention. The proposal was received, and will be reviewed by the committee.

ELECTION COMMITTEE

Donna Harris presented the committee report as the new committee chair. Two nominations have been received to date for the 2018 Lifetime Achievement Award, and six applications have been received for the 2018 Board of Directors election. The deadline for all applications and nominations is June 30, 2017.

GPR IMAGING COMMITTEE

Mark DeSchepper reported that the process for managing students of the GPR Certification course who do not pass the test is being re-evaluated, especially regarding how to communicate their pass/fail status and the possibility for re-test for those who do not pass the first time. The goal for the committee is to have the process be similar to the other CSDA training certification procedures.

The committee would like to host a panel discussion at the 2018 Convention on scanning concrete structures.

MANUFACTURER COMMITTEE

Greg Lipscomb announced that the new committee vice-chair will be Peter Bigwood and thanked Kevin Baron for all his hard work with the committee over the past several years.

The manufacturers will once again donate items for a raffle at the CSDA booth during the World of Concrete 2018, with three new manufacturer contributions. The three companies will be chosen at the September meeting. The equipment lottery was held for the November 6-11 201 Operator Certification courses at St. Petersburg College, and all equipment is accounted for.

The Pentrunder facility in Chandler, AZ will be open for anyone wishing to visit Wednesday afternoon prior to Phoenix meeting. There will be no formal open house or dinner, but anyone wishing to visit may do so at that time.

ICS is hosting October 101 training courses in Portland, OR, and all equipment and personnel needs have been fulfilled. There was a request from the Training Committee for technical writers to help update the current training manuals.

MARKETING COMMITTEE

Jami Harmon presented the committee report. The committee is investigating options for exhibiting at additional tradeshow, including the AIA show in New York City in June 2018.

Erin O'Brien raised the issue that the old 10-ft x 10-ft World of Concrete booth is not the best fit for CSDA's current 20-ft x 20-ft booth space and location in the exhibit hall. O'Brien will investigate options for other booth configurations, including renting a booth, and present to the committee at the September meeting.

The committee is working with the Next Generation committee to plan a meet-up in Austin on Thursday evening during the Winter Board and committee meetings to raise funds to support the Market Development Program. This event will be promoted to local members and prospects.

The funding for the Market Development position continues to be discussed, and the committee hopes to present a proposal soon.

Pat O'Brien recommended the committee promote the "Submit Your Job for a Bid Request" feature on the CSDA website as an interim step while the search for the Market Development position continues to develop.

MEMBERSHIP COMMITTEE

Ty Conner reported that he and others from the committee visited with five member prospects in Fort Lauderdale on the Wednesday preceding the meeting, and the committee will make prospect visits in Phoenix as well.

Erin O'Brien proposed a 10-month new member follow-up campaign designed by CSDA staff for the committee to use when contacting new members. This plan outlines dates and responsibilities for contacting new members and informing them about CSDA member benefits, events, training classes and networking opportunities. Dan Dennison proposed setting this up as an online document to help keep track of communication, so CSDA staff will be setting up a Google Drive document so committee, Board members and CSDA staff can document their interactions with these new members.

NEXT GENERATION COMMITTEE

Kellie Vazquez presented the committee report. Keith Ripley reached out to Dan Belcher with NCCER (National Center for Construction Education and Research), who met with Ripley, Vazquez, Erin O'Brien and Pat O'Brien on April 26th at the CSDA office to discuss cooperating with NCCER for CSDA training courses in their curriculum. The goal is to expand CSDA's training offerings and connect with younger potential operators to introduce them to the industry. The committee is awaiting feedback from NCCER.

The committee is coordinating with Marketing Committee on the Austin meet up and planning a meet and greet in Phoenix Thursday before dinner.

POLISHING COMMITTEE

Jessica Ledger-Kalen presented the committee report. The Concrete Polishing training manual updates are nearly complete and will be sent to the Training Committee at the September meeting.

The committee continues to work with Prof. Chris Brown on the CSDA-ST-115 updates. Ledger-Kalen asked the Board to clarify CSDA's position on the direction they see ST-115 going. There was discussion regarding if ST-115 will be specified by architects or not, and if it should be written with the intention of having architects specify it. The Board discussed and agreed that they supported the current direction the committee was working on regarding ST-115.

SAFETY COMMITTEE

Matthew Finnigan reported that all the TSTs have been updated except for one, with three in development covering wedges, electrical cords and respirators. The final TST to be updated is TST #187 Pre-Trip Inspections, which is being finalized and will be posted very soon. The TSTs with quizzes can all be found in the Member Section of the CSDA website.

The updated Hand Saw video was viewed, and a few final changes were recommended by the committee. These changes will be forwarded to Digital Lagoon.

Committee members were updated on the status of the Silica rule, and reminded of the September 23, 2017 enforcement date. MCAA has added additional Silica Train the Trainer dates and locations to their website.

STANDARDS & SPECIFICATIONS COMMITTEE

Mike Orzechowski presented the committee report. The committee continues to update *CSDA-BP-001 Slurry* to incorporate changes to slurry control measures. The document will be circulated among committee members for any additional changes or updates.

TRAINING COMMITTEE

Dan Foley reported that Hilti will host the 2018 101 training courses in Plano, TX. John Robinson with Accu-Cut will be available to receive shipments to St. Petersburg College in Clearwater, FL for the November 6-11 Operator Certification courses, and can coordinate with manufacturers on delivery and pickup times.

Following up on an issue with one of the students who did not pass the GPR Certification course at the World of Concrete 2017, Mark DeSchepper will follow up with this student, and any others in the future, to help the student pass if they request additional assistance.

UNFINISHED BUSINESS

There was no unfinished business.

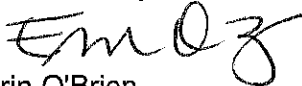
NEW BUSINESS

There was no new business.

NEXT MEETING - The next meeting of the CSDA Board of Directors will be held on September 8, 2017 in Phoenix, AZ at the Westin Phoenix Downtown.

ADJOURNMENT - There being no further business, the meeting was adjourned at 9:40 AM.

Submitted by,

A handwritten signature in black ink, appearing to read "Erin O'Brien". The signature is written in a cursive, flowing style.

Erin O'Brien
Assistant Director to the Executive Director



CSDA Executive Director's Report

June 9, 2017

Membership Status

1. Current Membership Status

	12/93	12/00	12/06	12/08	12/11	12/12	12/13	12/14	12/15	12/16	5/17
Contractors:											
-North America	139	189	365	385	308	322	286	289	308	322	308
-Imaging							4	4	6	6	8
-Polishing							2	9	13	12	6
-Overseas	16	22	41	47	51	40	36	37	38	36	33
Manufacturers	31	46	52	51	44	44	45	42	46	48	45
Distributors			9	16	8	9	9	10	9	14	14
Affiliates	23	28	40	40	42	44	39	40	39	40	33
Associations		8	16	16	17	17	18	18	18	18	18
Total Members	209	293	523	555	467	476	439	449	477	496	465
Dues (\$ 000)	81	133	344	402	337	346	342	350	375	394	394

Membership growth:	+1% (2016-2017 YTD)	Dues growth:	+8% (2016-2017 YTD)
	+122% (1993-2017 YTD)		+386% (1993-2017 YTD)

2. Prospects/Specifiers Database

<u>Category</u>	<u>Database Leads</u>
Prospects	8,983 (1,988 in Jan. 1995)
Specifiers	6,056 (764 in Jan. 1995)
General Mail List	3,708
Total Database	18,747 (+1% 2016-2017 YTD)

3. Welcome 4 new CSDA Members since the March 15, 2017 Board Meeting:

Concrete Scanning and Imaging, Inc., Waldwick, NJ – Jillian Russo – Tel: 888-729-7226

Conquest Demolition, Buda, TX – Stephen Coffee – Tel: 512-553-9190

Specialty Tool, LLC, Jefferson, LA - Thomas Slattery – Tel: 504-733-1064

Zircon Corporation, Campbell, CA – Primo Guzman – Tel: 408-866-8600

4. Member Update

- Membership status since January 1, 2017 includes 5 new members and 36 resignations. This a significant achievement as the number of resignations is down 37% over the historical average of 57 resignation per year over the last decade.
- The number of Toolbox Safety Tips (TST) stands at 107. Several TSTs have been updated and reissued since the March 15, 2017 meeting. All but four of these 107 documents now include quiz questions and sign-off sections. TSTs can be downloaded and printed via the Members Section of the CSDA website. Three new TSTs on surface preparation, robotic demolition and GPR imaging will be released upon committee approval.
- Interest in the "Submit Your Request" feature in the Architect & Engineer Resources section of the CSDA website continues. Two new requests were received since the March 15, 2017 Board meeting from Florida. A total of 447 requests have been received since this feature was introduced in late 2005.

5. Next Generation

- A subcommittee has been created to work with the Membership Committee on prospective member outreach projects in cities where the quarterly meetings are being held.
- Keith Ripley, Kellie Vazquez, Erin O'Brien and Pat O'Brien met with Dan Belcher, who is the Director of Workforce Development at NCCER (National Center for Construction Education and Research) about options for NCCER to host CSDA training courses on their campuses and as a resource for CSDA contractor members to recruit new operators.

Training

Attendance by Course and Date

Course	1993-04	2005-08	2009-12	2013-4	2015	2016	2017	Totals
Cutting Edge / Diamond Cutting	727	57	6			13	5	808
Slab Sawing & Drilling 201	187	31	45	33	9	9		314
Wall & Hand Sawing 201			12	21	10	9		52
Wire Sawing 201			9	16	5	6		36
OSHA	132	34						166
Estimating	40	100	36	34	25	40	11	286
Slab Sawing 101	27	13	13				6	59
ST-115 Certification				8	72	49	6	135
Slab Sawing & Drilling 101		98	25	23	48	11		205
Wall & Hand Sawing 101		19	24	29	41	9		122
Wire Sawing 101		5		5	31	10		51
Mechanics			10					10
Polishing				53	19	40	13	125
Robotic Demolition						15		15
GPR Imaging Certification							16	16
Online Training-RedVector	23	30	30	20	8	3	4	118
Online Training-Yardstick		1,175	821	313	150	471	231	3,161
Totals per Year/Period	1,136	1,562	1,031	555	418	685	292	5,679

Training Update

- A site-specific Slab Sawing 101 training course was held April 6-7 in Lowell, Massachusetts for new CSDA member S&R Corporation, graduating six students.
- Registration for the association's series of two-day 101-level concrete sawing and drilling courses, scheduled October 9-14 in Portland, Oregon, will open in June.
- Registration for the November 6-11 CSDA 201 Operator Certification courses will also open in June.
- CSDA has scheduled four training courses at World of Concrete 2018 in Las Vegas, Nevada (the week of Monday, January 22nd). The offering of training programs will include Estimating, Concrete Polishing 101, CSDA-ST-115 Certification and GPR Certification.
- The CSDA online training website continues to be popular. To date, 1,015 users (+2% since the March 15, 2017 Board meeting) with 206 companies have taken a total of 3,161 exams (+1%). CSDA has now received \$72,780 (+3%) for its portion of the registration fees since January 2007.

Safety

1. Safety & Training Video / DVD Sales

<u>Video/DVD</u>	<u>No. Sold</u>
Core Drilling	344
Electrical Safety	23
Hand Sawing	258
Slab Sawing & Blade Safety	478
Wall Sawing	376
Wire Sawing	245
Total	1,724 (+2% 2016-17 YTD)

2. Safety Handbook / Safety Manual

- A total of 6,658 CSDA Safety Handbooks (original + English/Spanish) have been sold since introduction in January 2000.
- Sales of the CSDA Safety Manual continue, with 258 copies of the print and electronic versions sold since its introduction.

Standards & Specifications

- CSDA-TL-001 *U.S. Tolerances for Sawing and Core Drilling* has been approved and officially released. The document is available to download from the CSDA website in PDF format.
- All Standards, Specifications, Tolerances and Best Practices released by the association are featured in the CSDA Resource Guide, published in May and available in electronic form on the CSDA website.
- Best Practice documents on the subjects of extension cords and concrete chain sawing are under review by the committee and will be approved soon.
- Following Professor Christopher Brown’s (Worcester Polytechnic Institute) recommendation to rewrite CSDA-ST-115 *Measuring Concrete Micro Surface Texture* in accordance with ASTM practice, the committee awaits a proposal on the second phase of the update to this standard.

Concrete Openings

1. Advertisement Summary

<u>Issue</u>	<u>Total Pages</u>	<u>Paid Ad Pages</u>	<u>Ad/Total Pages (%)</u>
September '15	68	21.6	32
December '15	76	24.7	32
March '16	68	17.6	26
June '16	68	17.6	26
September '16	64	16.4	26
December '16	72	21.2	29
March '17	64	16.0	25
June '17	64	17.2	27

- The number of paid ad pages for the June issue is up from March and comparable to the corresponding issue in 2016.
- The June issue includes material from one new and two returning advertisers.
- The percentage of ad pages to total pages is targeted at a maximum of 35%, so the 27% figure for the June issue shows there is scope to improve on this number for the rest of the year.

2. Concrete Openings Highlights

- The June issue of *Concrete Openings* contains four CSDA contractor job stories:
 - Cutting of reinforced deck slabs and beams at a parking garage in Columbus, Ohio
 - Polishing and preparation of concrete floors at school buildings in Blue Valley, Kansas
 - Cutting and removal of a concrete covered steel water tank in Houston, Texas
 - Core drilling and removal of a reinforced concrete crane stand in London, United Kingdom
- Additional sections include safety, technical and health-related articles, industry news and a CSDA member testimonial from Board member Mark DeSchepper of Construction Solutions in Paola, Kansas.
- The June issue also features articles on the CSDA 2017 Convention & Tech Fair and a new tool-less attachment design for core drill bits and extensions.
- IACDS President Julie White provided her latest *IACDS President’s Insight* article on the subject of attracting skilled workers to the industry.
- Free *Concrete Openings* subscription forms continue to be received through the *Concrete Openings* website. A total of 286 new print subscriptions (up +12% since March) have been received through the current website since it went live in March 2015, bringing the total to 2,937.
- An email and social media campaign is underway, with the goal of increasing paid advertising and job story submissions in the remaining 2017 issues of the magazine.

3. Concrete Openings Website

- The *Concrete Openings* website features current and archived issues up to the June 2017 issue.
- The new website has over 64,000 page views (+12% from March) since its launch in March 2015. This brings the total page views for **concreteopenings.com** to 163,137. Over 10,200 (+33%) unique visitors have viewed the site and, on average, viewed four pages on each visit.

Exhibitions

- The CSDA marketing campaign for WOC 2017 focusing on CSDA Source Code **A26** was a success, as CSDA's rebate for this year totaled \$52,938. This is another record high earned by CSDA! The goal was to improve on the 2016 rebate performance \$52,119. CSDA ranked fifth this year out of 18 co-sponsor associations, many much larger than CSDA.
- CSDA will continue its **A26** marketing campaign for WOC 2018, as it has been so successful in the past. The show dates for 2018 are again in January, but a week later on the 22-26th.
- CSDA is endorsing the following future exhibitions and conferences:
 - *Andhra Pradesh Construction*, June 2-4 in India
 - *Construction Expo 2017*, June 7-9 in Sao Paulo, Brasil
 - *Our World in Concrete Structures*, August 23-25 in Singapore
 - *CARIB BUILD 2017*, September 19-21 in Trinidad
 - *Concrete 2017*, October 22-25 in Adelaide, Australia
 - *Infra Oman 2017*, October 9-11 in Sultanate of Oman
 - *BuildTech Asia 2017*, October 10-12 in Singapore
 - *Concrete Décor Show 2017*, November 6-10 in Palm Harbor, Florida
 - *IACDS 2018 Annual Convention*, May 21-23 in Tokyo, Japan

Related Associations

- A very well attended IACDS 2017 Annual Convention was held May 18-20 in Vienna. The largest ever attendance of over 60 people from around the world participated in this annual event. The three-day convention featured workshops, presentations, exhibits, general sessions and social activities. The 2018 Convention will return to Tokyo, Japan on May 21-23.

Annual Conventions

- Planning is already underway for the 2018 Convention & Tech Fair to be held March 6-10 at the 4-Diamond Grand Wailea, A Waldorf-Astoria Resort in Wailea, Hawaii on the island of Maui. CSDA has secured excellent room rates starting at \$239/night for the high season in Hawaii. Hotel reservations are now available via the CSDA website or by phone, and attendees are encouraged to make their travel plans early. Several offsite excursions focusing on social networking, teambuilding and discovering the culture and beauty of Hawaii will be offered before and after the main convention dates. These activities will be open to all and will begin on Monday, March 5, continuing through Sunday, March 11.
- The CSDA 2018 Convention location was announced at the annual IACDS meeting, held in May, and several international members have indicated their desire to attend. CSDA is expecting group delegations from Japan, Germany, Sweden and the U.K.

CSDA Promotion

1. Public Relations Activities

<u>Dates</u>	<u>Promotion</u>
Issue 2 2017	<i>Professional Demolition International</i> ran a feature titled "CSDA Elects 2017 Officers and Board of Directors" based on a CSDA news release.
April 26, 2017	<i>IACDS Newsletter</i> included a feature entitled "CSDA Elects 2017 Officers and Board of Directors." A photo of the new Board and Officers was also included.
April 18, 2017	<i>Construct Ghana</i> trade fair released a PDF brochure highlighting CSDA as a supporting organization.
April 14, 2017	<i>Concrete Décor</i> website ran a notice titled, "CSDA Joins Forces with International Partners" based on a CSDA news release.
April 14, 2017	<i>For Construction Pros</i> website ran a notice titled, "CSDA Joins Forces with International Partners" based on a CSDA news release.
April 13, 2017	CSDA issued a news release titled "CSDA Joins Forces with International Partners."
April 5, 2017	<i>Scottish Construction Now!</i> website ran a notice titled "Diamond Drilling Specialist's Queen St Work Recognized at Prestigious Las Vegas Gathering," referencing CSDA and Corecut's <i>Concrete Openings</i> Award.
April 1, 2017	<i>The ASCC 2017 Member Directory</i> included a CSDA listing in its "Member Directory" section.
April 2017	<i>IACDS Newsletter</i> included a feature entitled "CSDA Elects 2017 Officers and Board of Directors." A photo of the new Board and Officers was also included.
April 2017	<i>The ASCC 2017 Member Directory</i> included a CSDA listing in its "Member Directory" section.
March 31, 2017	The March <i>IACDS Newsletter</i> ran an article titled "Great Success of the CSDA 2017 Convention & Tech Fair" which was attended by IACDS President Julie White.
March 31, 2017	<i>Concrete Construction</i> website ran a notice titled, "CSDA elects 2017 officers and board of directors."
March 30, 2017	<i>For Construction Pros</i> website ran a notice titled, "CSDA elects 2017 officers and board of directors."
March 29, 2017	<i>Concrete Décor</i> website ran a notice titled, "CSDA elects 2017 officers and board of directors."
March 28, 2017	CSDA issued a news release titled "CSDA Elects 2017 Officers and Board of Directors."
March 13, 2017	The ACI website included details of the CSDA 2017 Convention & Tech Fair in its online calendar.
March 1, 2017	<i>Arab Construction</i> reprinted a <i>Concrete Openings</i> article titled "Air Pressure: More Powerful Than You Think" written by Rick Norland, CSDA Lead Training Program Instructor.
March 1, 2017	<i>Der Beton Bohrer</i> magazine included details of CSDA's 2017 Convention & Tech Fair in its calendar section.
Spring 2017	<i>Finer Points</i> listed CSDA as an INTERTECH 2017 International Co-Sponsor along with the 15 co-sponsors.
Issue 1 2017	<i>Professional Demolition Americas</i> listed the CSDA 2017 Convention & Tech Fair in its "Event Calendar" feature.
March 2017	<i>Arab Construction</i> reprinted a <i>Concrete Openings</i> article titled "Air Pressure: More Powerful Than You Think" written by Rick Norland, CSDA Lead Training Program Instructor.
Spring 2017	<i>Finer Points</i> listed CSDA as an INTERTECH 2017 International Co-Sponsor along with the 15 co-sponsors.
Issue 1 2017	<i>Professional Demolition Americas</i> listed the CSDA 2017 Convention & Tech Fair in its "Event Calendar" feature.

2. Promotional Materials

- \$2,732 worth of promotional materials have been sold (-11% YTD 2016-17).

3. Website

- The CSDA website has had four new banners added to promote the association's fall 2017 training schedule, the June Board & committee meetings, the *Silica-Train-The-Trainer* courses being offered in partnership with MCAA and OSHA's *Safe+Sound Week*.
- The csda.org/silica webpage, created under the Safety header, continues to be updated to provide further information and resources about OSHA's Final Rule on Respirable Crystalline Silica.
- The *Concrete Openings* online subscription form has attracted 3,445 new subscribers since July 2002.
- Online versions of the new CSDA News Top 3 e-newsletters are continually being added to the Members Section of the website, along with the latest meeting minutes.

4. Social Networks

- CSDA's Facebook page currently has 1,629 followers (+2% from the March report).
- The association's closed Facebook group has been renamed the *CSDA Discussion Forum* to clarify its function. The group currently has 786 members (+3%). Page discussions can only be seen by group members and are not visible elsewhere.
- The CSDA Instagram page, [@csdaconcrete](https://www.instagram.com/csdaconcrete), now has 564 followers (+10%). Members should use [@csdaconcrete](https://www.instagram.com/csdaconcrete) and [#csdaconcrete](https://www.instagram.com/csdaconcrete) in work-related posts.
- The CSDA Twitter account, [@csdaconcrete](https://twitter.com/csdaconcrete), currently has 101 followers to date (+4%). Members are encouraged to "follow" this account and "like" or "re-tweet" posts with the hashtags [#csdaconcrete](https://twitter.com/csdaconcrete) and [#CSDANextGen](https://twitter.com/csdaconcrete).

Meetings

Fall Meeting Schedule

Thursday, September 7, 2017

8:00 AM – 5:00 PM Committee Meetings

Friday, September 8, 2017

8:00 AM – 9:30 AM Board Meeting

Hotel

The Westin Phoenix Downtown

333 North Central Avenue, Phoenix, AZ, 85004

Tel: 602-429-3500

Reservations

Online: Visit www.csda.org and click on the appropriate listing in the Event Calendar

Tel: 866-961-3775

Room Rate: \$159.00 (mention Concrete Sawing & Drilling Association to get this rate)

Cut-Off Date: Sunday, August 6, 2017

Winter Meetings Schedule

Thursday, November 30, 2017

8:00 AM - 5:00 PM Committee Meetings

Friday, December 1, 2017

8:00 AM - 9:30 AM Board Meeting

Hotel

Sheraton Austin at the Capitol

701 East 11th Street, Austin, TX 78701

Tel: 512-404-6936

Reservations

Tel: 888-627-8349

Room Rate: \$169.00 (Mention CSDA Winter Board & Committee Meetings to get this rate)

Cut-Off Date: Tuesday, November 7, 2017

World of Concrete 2018 Meeting and Training Schedule

Monday, January 22, 2018

8:00 AM – 5:00 PM CSDA Estimating Training

Tuesday, January 23, 2018

8:00 AM – 5:00 PM CSDA Estimating Training

8:00 AM – 1:00 PM CSDA ST-115 Certification Training

8:00 AM – 5:00 PM CSDA GPR Imaging Certification Training

9:30 AM – 5:00 PM CSDA Exhibiting

Wednesday, January 24, 2018

8:00 AM – 9:00 AM CSDA Board Meeting

8:00 AM – 5:00 PM CSDA Concrete Polishing Training

8:00 AM – 5:00 PM CSDA GPR Imaging Certification Training

9:30 AM – 5:00 PM CSDA Exhibiting

10:00 AM – 10:45 AM *Concrete Openings Awards*

4:00 PM – 5:30 PM CSDA Next Generation Reception (Renaissance Las Vegas)

Thursday, January 25, 2018

8:00 AM – 5:00 PM CSDA Concrete Polishing Training

9:30 AM – 5:00 PM CSDA Exhibiting

Friday, January 26, 2018

9:00 AM – 12:00 PM CSDA Exhibiting

Location

Las Vegas Convention Center

Las Vegas, NV

Spring Meetings & 2018 Convention & Tech Fair Schedule

Monday, March 5, 2018

Time TBD Offsite Teambuilding Activity

Tuesday, March 6, 2018

8:00 AM – 5:00 PM Committee Meetings

Wednesday, March 7, 2018

8:00 AM – 9:30 PM Board Meeting
Time TBD Offsite Optional Activity

Thursday, March 8, 2018

8:00 AM – 12:00 PM Opening Session, Keynote Speaker & Presentations
6:00 PM – 8:00 PM President's Reception

Friday, March 9, 2018

8:00 AM – 11:00 AM Workshops & Roundtables
11:00 AM – 2:00 PM Tech Fair
6:00 PM – 8:00 PM Manufacturers' Night & President's Wine Reception

Saturday, March 10, 2018

8:00 AM – 11:00 AM Presentations & Panel Discussions
11:00 AM – 12:00 PM Annual Meeting
12:30 PM – 5:30 PM Golf Tournament
7:00 PM – 10:00 PM Gala Reception & Dinner

Sunday, March 11, 2018

Time TBD Offsite Optional Activity

Hotel

Grand Wailea Resort

3850 Wailea Alanui Drive, Wailea, HI 96753
Tel: 808-875-1234

Reservations

Online: Visit <https://aws.passkey.com/e/49134424>
Tel: 800-888-6100
Room Rate: \$239/\$279/\$309/\$329
Cut-Off Date: Friday, February 2, 2018